

**STANDING ORDER CONCERNING SETTLEMENT CONFERENCES**  
MAGISTRATE JUDGE ANN MARIE DONIO

Chambers

United States District Court  
District of New Jersey  
Mitchell H. Cohen Building & U.S. Courthouse  
4th & Cooper Streets, Room 2010  
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Judicial Assistant  
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**Unless otherwise directed by the Court, the following Order shall govern settlement conferences conducted by this Court in this action:**

1. **Venue:** All settlement conferences shall be conducted in **Room 2010** of the Mitchell H. Cohen Building & U.S. Courthouse unless otherwise directed by the Court, and convened in accordance with the corresponding scheduling and/or text order.
2. **Procedure Concerning Settlement Discussions:** All discussions at settlement conferences shall be conducted in Chambers and may be conducted *ex parte* in part with consent of the parties. All discussions with the Court shall be conducted through counsel. The Court generally does not discuss settlement directly with parties.
3. **Settlement Memoranda:** Counsel shall submit settlement memoranda directly to Chambers no later than one (1) week prior to the settlement conference. **These settlement memoranda shall not be electronically filed, but shall be exchanged between the parties no later than one (1) week prior to the settlement conference.**
  - a. Settlement memoranda must include the following: (i) a brief description of the action, the claims and/or counterclaims asserted, and the applicable defenses and/or positions concerning the asserted claims, counterclaims, and/or defenses; (ii) a specific and

current demand or offer of settlement addressing all relief or remedies sought; (iii) a brief description of any previous settlement negotiations (including prior settlement offers, if any), mediation sessions, or mediation efforts; and (iv) a brief delineation of any non-monetary terms and/or conditions necessary for settlement.

4. **Personal Appearance of Parties Required:** All parties, adjusters for insured defendants, and other party representatives with **full and complete settlement authority**, as well as the principal attorneys responsible for the litigation, shall appear **in person** and remain available for the duration of the settlement conference. Counsel shall be prepared to discuss the settlement posture of the litigation, including, with limitation, any factual and/or legal nuance related to settlement.

a. Requests to be excused from personal attendance shall be supported by **good cause**, shall address the position of opposing counsel or any unrepresented parties with respect to the request, and shall be made in writing at least three (3) days prior to the settlement conference. Any party excused from personal attendance shall remain available telephonically for the entire duration of the settlement conference.

5. **Full and Complete Settlement Authority Required:** As set forth supra, in addition to principal attorneys responsible for the litigation, a party or party representative with **full settlement authority** must be present for the settlement conference. In the case of a corporate entity, an authorized representative of the corporation, in addition to retained outside counsel, **must be present**. Counsel for a government entity may be excused from this requirement, provided that the government attorney who attends (1) has primary responsibility for handling the case, and (2) may negotiate settlement offers which the attorney is willing to recommend to the government official having ultimate settlement authority. See U.S. v. U.S. Dist. Ct. for N.

Mariana Is., 694 F.3d 1051, 1061 (9th Cir. 2012) (noting that "district courts should take a 'practical approach' in determining whether to require the government to send a representative with full settlement authority to a pretrial conference[,] but "should consider less drastic steps before doing so[)").

a. **Full and Complete Settlement Authority:** A person who must first consult with other individuals, by telephone or otherwise, to obtain approval for any proposed settlement term or amount **does not** constitute an individual with **full settlement authority**. See Platek v. Safeguard Props., Inc., No. 12-1607, 2013 WL 5357157, at \*3 (W.D. Pa. Sept. 25, 2013); Foster v. Kraft Foods Global, Inc., 285 F.R.D. 343, 350 (W.D. Pa. 2012). Rather, an individual with **full and complete settlement authority** must be prepared and able to commit the party to settlement during the course of the conference and without consulting a superior. See Marks v. U.S., No. 06-2807, 2007 WL 3333166, at \*2 n.1 (S.D. Cal. Nov. 9, 2007). Consequently, this person must have "unfettered discretion and authority" to change the settlement position of a party since discussions during the settlement conference may alter a party's settlement position. Pitman v. Brinker Int'l, Inc., 216 F.R.D. 481, 485-86 (D. Ariz. 2003) amended as to the amount of sanctions, No. 02-1886, 2003 WL 23353478 (D.Ariz. Oct. 3, 2003). Limited and/or finite authority, however, fails to suffice, and would potentially constitute a violation of this Order.

6. **Requests to Continue and/or to Adjourn Settlement Conferences:** Any application to continue and/or to adjourn any settlement conference must be presented by way of informal letter application to the Court. The application shall (1) be supported by **good cause**; (2) shall set forth, with specificity, the reason for the request; and (3) shall address the position of opposing counsel with respect to any such request. Absent extraordinary circumstances, requests for continuances

shall be submitted in writing no later than seven (7) days prior to the scheduled conference.

7. If the case settles in its entirety prior to the scheduled date of the settlement conference (whether in principal or otherwise), counsel shall immediately submit a letter to the Court concerning the precise status of settlement.
8. **Counsel is on notice that failure to abide by this Order Concerning Settlement Conferences may result in the imposition of sanctions.**

**IT IS SO ORDERED.**

s/ Ann Marie Donio \_\_\_\_\_  
ANN MARIE DONIO  
UNITED STATES MAGISTRATE JUDGE